



# CITY OF WANNEROO SMALL BUSINESS DEVELOPMENT PROGRAM

The City of Wanneroo Small Business Development Program provides relevant, localised training specifically for our small business community. The program is designed to assist these businesses and their owners – **to give them the know how to unlock the true potential of their businesses.**

## COMMERCIAL LEASING & UNDERSTANDING COMMERCIAL TENANCY

*(Retail Shops) Agreements Act 1985 and pitfalls for small business*

**This workshop is not to be missed if you have a lease or one that is about to expire, or thinking of entering into lease.**

At this workshop you will learn the basic fundamentals of leases that fall under the Retail Tenancy (Retail Shops) Agreements Act 1985 (WA). Topics covered include:

- Distinguishing between a Retail Lease and Commercial Lease
- Key Aspects of a Lease and potential traps for Tenants
- Other issues that commonly arise with tenants
- Tenant's Obligations on Expiry of the Lease
- Assignment and Sub-leasing for tenants
- Tenants should assess Site-based goodwill before entering into a Lease
- How to deal with Market Rent Reviews Practical Tips and Guidance



 **8 SEPTEMBER 2016**

 **9.30am -12noon**

 **Clarkson Library**  
Corner Ebb Way and Ocean Keys  
Boulevard, Clarkson, 6030

 **FREE**

 **13 SEPTEMBER 2016**

 **9.30am -12noon**

 **Enterprise House**  
935 Wanneroo Road  
Wanneroo, 6065

 **FREE**

 **23 SEPTEMBER 2016**

 **9.30am -12noon**

 **City of Wanneroo Enterprise  
Business Centre**  
86 Inspiration Drive, Wangara, 6065

 **FREE**



### Expert guidance from :

**Keith Mogford**

Keith Mogford has in excess of twenty five years' extensive commercial business background experience - specialising in business structuring / start-ups. Keith strengths lie within business development and training consultancy - he has helped numerous individuals, business and organisations to sustain and grow their businesses to become financially rewarding, by upgrading their business skills and knowledge through training, education, guidance, and mentoring.