

TENDER RECOMMENDATION REPORT

| TO: | CHIEF EXECUTIVE OFFICER | | | |
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| CC: | PROJECT MANAGER, INFRASTRUCTURE CAPITAL WORKS MANAGER CONTRACTS & PROCUREMENT MANAGER INFRASTRUCTURE CAPITAL WORKS | | | |
| FROM: | DIRECTOR ASSETS | | | |
| FILE REF: | 21/493963 | | | |
| DATE: | 8 November 2021 | | | |
| TENDER NO. 21149 CONSTRUCTION OF WANGARA CCTV PROJECT | | | | |

Issue

To consider the decline of tenders received for Tender No. 21149 for the construction of a CCTV network in the Wangara business district.

Background

The project is listed in the 2021/22 Capital Works Program and the City is seeking to appoint a suitable qualified and experienced contractor to build a CCTV network in the Wangara industrial/business area.

The purpose of this CCTV network is to assist with monitoring the ingress/egress of vehicles in the industrial area as well as providing overall surveillance. Information gathered via the CCTV cameras will be shared with WA Police as per the Memorandum of Understanding currently in place between the Minister for Police and the City of Wanneroo. The proposed system will support the reduction of criminal and ant-social behaviour throughout the area.

Consultants WSP were engaged to design the proposed CCTV network. Following internal and external consultation, the final design consists of 14 camera poles with 42 cameras comprised of a combination of multi-directional and license plate recognition cameras covering the main routes throughout the industrial area.

At the Ordinary Council Meeting held in October 2019 it was resolved to accept the \$850,000 grant funding from the Department of Infrastructure, Transport, Regional Development and Communications to construct a CCTV network in the Wangara Industrial Area (Item CE01-10/19-2019 refers). It is also noted that at its September 2021 meeting, Council approved, in principle, the inclusion of \$370,000 additional funding for the Wangara CCTV project from Phase 3 LRCIP (AS02-09/21). Remaining funding for this project will from Municipal sources.

Detail

Tender No. 21149 for Construction of the Wangara CCTV Project was advertised on Saturday 18th September 2021 and closed on Friday 15th October 2021.

One addenda was issued, that addressed the clarifications raised after the tender site visit and the scope of works in the tender document remained unchanged. Two design option costs were requested through the tender process:

- Option 1 A full fibre network connection to all 14 poles terminated at a communications hub to be constructed at the Wangara Greens Recycling Facility. All data will be stored in this communications hub and transmitted back to the Civic Centre's control room via an NBN connection; and
- Option 2 A hybrid option network that provides a fibre connection to eight poles terminated at the communications hub at the Wangara Greens Recycling Facility as per Option 1, with the remaining six poles to be standalone poles, with data stored at each pole and downloaded / accessed via an "on demand" 4G connection.

Both options utilise smart poles and include provision for the poles to be connected directly to a NBN service should that become an option in the future.

| Item | Detail |
|---------------------|----------------------------|
| Contract Form | Major Works AS4000 |
| Contract Type | Lump Sum |
| Contract Duration | 17 Months (including DLP) |
| Commencement Date | 23 November 2021 |
| Expiry Date | 30 March 2023 (end of DLP) |
| Extension Permitted | Nil |
| Rise and Fall | Not applicable |

Essential details of the proposed contract are as follows:

Twenty-nine companies accessed and downloaded the tender submission. However, only the following entities were represented at the Non-Mandatory Briefing Session held on site on 24 September 2021.

| Company (full entity name) | Company (abbreviated name) | Business Address (Suburb)* |
|--|----------------------------------|----------------------------------|
| BJ Systems | BJS | Wangara |
| Blueforce | Blueforce | Tuart Hill |
| Prestige Alarms | Prestige | Balcatta |
| Security Management Australasia Pty Ltd | SMA | Wangara |
| Stiles Electrical & Communications Services Pty Ltd | Stiles | Wangara |

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At close of tenders, only one tender submission was received from the following company:

| Company (full entity name) | Company (abbreviated name) | Business Address (Suburb)* |
|--|----------------------------------|----------------------------------|
| Stiles Electrical & Communications Services Pty Ltd | Stiles | Wangara |

The Tender Evaluation Panel ("the **Panel**") comprised:

- Project Manager Infrastructure Capital Works(Chair)
- Community Safety Officer Community Safety & Emergency Management
- Project Manager Infrastructure Capital Works (2)
- Coordinator Safety Systems Safety and Injury Management
- CCTV Consultant WSP Pty Ltd (as non-voting technical support)

Probity Oversight

Oversight to the tender assessment process was undertaken by the City's Acting Strategic Procurement Advisor.

Tender submissions were requested in accordance with the Procurement and Evaluation Plan (**PEP**). The PEP included the following selection criteria:

| Item No | Description | Weighting |
|---------|--|-----------|
| 1 | Sustainable Procurement | 25% |
| | a. Environmental Considerations (5%) | |
| | b. Buy Local (15%) | |
| | c. Reconciliation Action Plan (2.5%) | |
| | d. Disability Access & Inclusion (2.5%) | |
| 2 | *OSH demonstrated working documents | 20% |
| 3 | *Demonstrated Experience | 25% |
| 4 | *Methodology,Resources, Capacity and Meeting | 30% |
| | Project Timeline | |

Pricing was not included in the qualitative criteria but was to be considered as part of the overall Value for Money (VFM) assessment for the project.

*Tenderers must achieve a minimum acceptable qualitative score (as determined by the City) for each of the mandatory qualitative criteria detailed above to progress for further evaluation.

Overall Value for Money Assessment and Comment

At the pre-evaluation meeting, Panel members were advised by the Project Manager, Infrastructure Capital Works (Chair) that:

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- As a result of receiving only one tender submission, it was questionable if progressing the evaluation would satisfy the requirement of a competitive tender environment;
- The tender pricing submission received for this project is significantly higher than the project budget allocations; and
- The Panel considers that the one price submission does not represent an acceptable value for money outcome for the City regardless of any qualitative assessment undertaken and that the tender submission be declined.

Financial (Budget) Implications

The tender prices received for both options from the single tenderer were significantly higher than the project budgets for each respective option and therefore do not do not represent an acceptable value for money outcome for the City.

Refer to Confidential Memo for further detailed information and consideration to the proposed course of action going forward.

Recommendation:

That the Chief Executive Officer, in accordance with Delegation 1.1.14 (2) -Choice of Most Advantageous Tender of the Delegated Authority Register for the awarding of tenders DECLINES all tenders received for Tender No. 21149, for the Construction of Wangara CCTV Project.