TENDER RECOMMENDATION REPORT

TO: **CHIEF EXECUTIVE OFFICER**

CC: **MANAGER INFRASTRUCTURE CAPITAL WORKS**
COORDINATOR CONSTRUCTION

FROM: **DIRECTOR ASSETS**

FILE REF: **26/36245**

DATE: **12 FEBRUARY 2026**

TENDER 25126 SUPPLY AND DELIVERY OF HDPE STORMWATER PIPES

Issue

To consider Tender No: 25126 for the Supply & Delivery of HDPE Stormwater Pipes for a Period of Twelve Months.

Background

Capital roadworks and maintenance programs routinely require the installation and renewal of stormwater drainage infrastructure. The City's workforce undertakes most of these works, with only deep excavations (greater than two metres) delivered through external contractors.

To support the City's in-house mainline drainage operations, stormwater pipes must be sourced from external suppliers. The cost of these materials can be significant and varies according to the scale and scope of individual capital projects, including associated kerbing and drainage requirements.

The City has adopted a strategic preference for high-density polyethylene (HDPE) pipes over reinforced concrete pipes where operationally appropriate. HDPE products offer improved installation efficiency, reduced manual-handling risks and suitable long-term service performance. Their lighter weight provides notable occupational safety and health benefits for City crews and supports safer, lower-risk pipe-laying activities.

The current supply contract (Contract 22142) for HDPE stormwater pipes expires in February 2026, creating the need to establish a new contract to ensure continuity of supply for upcoming capital and maintenance programs.

Detail

Tender 25275 for the Supply & Delivery of HDPE Stormwater Pipes for a Period of Twelve Months with provision for four 12-month extensions, was advertised on 1 November 2025 and closed on 25 November 2025. No Addenda was issued during this time.

Essential details of the proposed contract are as follows:

Item	Detail
Contract Form	Goods and/or Services
Contract Type	Schedule of Rates
Contract Duration	12 Months
Commencement Date	1 March 2026
Expiry Date	28 February 2027
Extension Permitted	Yes, 4 periods of 12 months.

Tender submissions were received from the following companies:

Legal Name	Trading Name	Abbreviation
Enviro Pipes Pty Ltd	Enviro Pipes	Enviro Pipes
TC Precast Pty Ltd	Hydra Storm	Hydra Storm
Think Water Pty Ltd	Think Water Perth	Think Water

Probity Oversight

Oversight to the tender assessment process was undertaken by the City's Contracts Officer.

Tender submissions were evaluated in accordance with the Procurement and Evaluation Plan (**PEP**) which included the following selection criteria:

Item No	Description	Weighting
1	Sustainable (Corporate Social Responsibility) Procurement a) Environmental Considerations 5% b) Buy Local 10% c) Reconciliation Action Plan 5% d) Access and Inclusion 5%	25%
2	*Work Health & Safety (WHS)	20%
3	* Demonstrated Experience of Respondent and Key Personnel	30%
4	* Resources, Capacity and Methodology	25%

All Tenderers must meet the City's minimum requirements (as determined by the City) for each of the qualitative criteria detailed above (*) in order to be considered for further evaluation.

Pricing is not included in the qualitative criteria, however, is considered as part of the overall value for money assessment.

Evaluation Criteria 1 – Sustainable Procurement (25%)

Evidence of Sustainable (Corporate Social Responsibility) Procurement was assessed based on the Tenderer's responses provided to the Questionnaires within Schedules 3A, 3B, 3C and 3D which formed part of the tender documentation.

Sub Criteria a) Environmental Considerations (5%)

The City is committed to procuring goods and services that provide positive environmental, social and economic impacts over the entire life cycle of a product or service. Respondents are encouraged to provide credentials of any environmental claims of the goods and/or services submitted in this tender.

Tenderers provided details of their environmental considerations within Schedule 3A, with the following ranking:

Tenderer	Ranking
Hydra Storm	1
Enviro Pipes	2
Think Water	3

Sub Criteria b) Buy Local (10%)

An assessment was made based on the response provided, detailing the following information:

- Location of tenderer's offices and workshops;
- Residential addresses of staff and company addresses of subcontractors;
- Purchasing arrangements through local businesses;
- Requirement for new employees arising from award of the contract.

Tenderers provided details of their "Buy Local" considerations within Schedule 3B, with the following ranking:

Tenderer	Ranking
Think Water	1
Enviro Pipes	2
Hydra Storm	2

Sub Criteria c) Reconciliation Action Plan (RAP) (5%)

An assessment was made to determine the ranking based on the responses provided that relate to:

- RELATIONSHIPS - building positive relationships between indigenous and non-indigenous people;
- RESPECT – recognising the contribution of Indigenous people to Australia and learning more about the history, culture and diversity in a two-way communication process;
- OPPORTUNITIES – attracting, developing and retaining organisational talent to build opportunities for aboriginal employment, training, and development and mentoring.

Tenderers provided information specifying differing levels of actions in relation to indigenous reconciliation action with assessment resulting in the following ranking:

Tenderer	Ranking
Enviro Pipes	1
Think Water	2
Hydra Storm	3

Sub Criteria d) Access & Inclusion Plan (AIP) (5%)

An assessment was made to determine the ranking based on the responses provided that relate to:

- People with disabilities having the same buildings and facilities access opportunities as other people;
- People with disabilities receiving information in a format that will enable them to access information as readily as other people are able to access it;
- People with disabilities receiving the same level and quality of service from staff as other people receive;
- People with disabilities having the same opportunities as other people to make complaints;
- People with disabilities having the same opportunities as other people to participate in any employment opportunities.

Tenderers provided information specifying considerations for access and inclusion provisions with assessment resulting in the following ranking:

Tenderer	Ranking
Enviro Pipes	1
Hydra Storm	2
Think Water	3

Overall Sustainable Procurement Ranking Summary

The overall assessment of the Sustainable Procurement criteria has resulted in the following overall ranking:

Tenderer	Ranking
Think Water	1
Enviro Pipes	2
Hydra Storm	3

Evaluation Criteria 2 - Tenderer's Safety Management Systems (20%)

Evidence of WHS management policies and practices was assessed from the tender submissions. The assessment for safety management was based on the tenderer's responses to a specific questionnaire included within the tender documentation.

Tenderers provided details of their safety management systems with the following ranking:

Tenderer	Ranking
Hydra Storm	1
Think Water	2
Enviro Pipes	3

Evaluation Criteria 3 - Tenderer's relevant experience with achievement of meeting client expectations (30%)

The tenderer's relevant experience in demonstrating the achievement of meeting client expectations as presented in their tender submission were assessed to evaluate their capability to meet the requirements of the contract. Assessment of this criterion considered the tendering entity's credentials to fulfil the requirements of the contract. The assessment of this criterion has resulted in the following ranking:

Tenderer	Ranking
Enviro Pipes	1
Hydra Storm	2
* Think Water	3

** Did not meet the minimum mandatory criterion and therefore did not progress to the Value for Money assessment stage*

Evaluation Criteria 4 - Tenderer's resources, capacity and methodology to meet the requirements of the Contract (25%)

The tenderer's methodology, resources and capacity as presented in their tender submission were assessed in order to evaluate their capacity to meet the requirements of the contract. Assessment of this criterion considered the tenderer's staff resources, vehicles, plant/equipment and workshop support to manage the contract. The assessment of this criterion has resulted in the following ranking:

Tenderer	Ranking
Enviro Pipes	1
Hydra Storm	1
* Think Water	2

** Did not meet the minimum mandatory criterion and therefore did not progress to the Value for Money assessment stage*

Overall Qualitative Weighted Assessment and Ranking

Tenderer's submissions were reviewed in accordance with the Procurement and Evaluation Plan. The overall assessment of qualitative weighted criteria resulted in the following ranking:

Tenderer	Ranking
Hydra Storm	1
Enviro Pipes	2
* Think Water	3

** Did not meet the minimum mandatory criteria and therefore did not progress to the Value for Money assessment stage*

Pricing for the Goods/Services/Works Offered

An assessment was made to determine the ranking based on the schedule of rates provided with the tender documentation.

Based on the information provided, tenderers are ranked as follows:

Tenderer	Ranking
* Enviro Pipes	1
Hydra Storm	2
Think Water	3

** Enviro Pipes pricing did not include required freight, cartage, or unloading costs*

Overall Assessment and Comment

The tender submission from Hydra Storm satisfied the overall value for money assessment in accordance with the assessment criteria and weightings as detailed in the Procurement and Evaluation Plan and is therefore recommended as the successful tenderer.

Consultation

Internal consultation occurred prior to tenders being advertised to ensure that all requirements were adequately addressed in the specification, price schedule and other contract provisions.

Statutory Compliance

Tenders were invited in accordance with the requirements of Section 3.57 of the *Local Government Act 1995.* The tendering procedures and evaluation complied with the requirements of Part 4 of the *Local Government (Functions and General) Regulations 1996.*

Strategic Implications

The proposal aligns with the following objective with the Council Plan 2025-2035:

Goal 4 ~ A Connected and Liveable City
Priority 4.2 - Build resilient places for people and nature

Risk Appetite Statement

In pursuit of strategic objective goal 2, we will accept a Medium level of risk. The City accepts this is required to protect priority cultural places, create ‘unique’ experiences and embrace the cultural diversity of our heritage in a way that is inclusive but challenges convention and historical thinking.

Enterprise Risk Management Considerations

Risk Title	**Risk Rating**
CO-007 Purchasing	Moderate
Accountability	**Action Planning Option**
Director Corporate Strategy and Performance	Manage

Risk Title	**Risk Rating**

CO-O08 Contract Management	Moderate
Accountability	**Action Planning Option**
Director Corporate Strategy and Performance	Manage

Risk Title	**Risk Rating**
CO-O17 Financial Management	Moderate
Accountability	**Action Planning Option**
Director Corporate Strategy and Performance	Manage

Risk Title	**Risk Rating**
CO-O23 Safety of Community	Moderate
Accountability	**Action Planning Option**
Director Community & Place	Manage

Financial and Performance Risk

Financial Risk

A financial risk assessment was undertaken by Equifax Australasia Credit Ratings Pty Ltd as part of the tender evaluation process and the outcome of this independent assessment advised that Hydra Storm is assessed with the financial capacity to meet the requirements of the contract.

Performance Risk

Independent reference checks for Hydra Storm were not necessary as they are already City's term contractor providing for the expiring HDPE Stormwater Pipes Supply and Delivery with a strong performance record.

Policy Implications

Tenders were invited in accordance with the requirements of the City's Purchasing Policy.

Financial (Budget) Implications

The costs associated with the Supply and Delivery of HOPE Stormwater Pipes can be accommodated within the existing capital works budget with maintenance related components funded from the relevant ICW operational budget.

The costs associated with the Supply and Delivery of HDPE Stormwater Pipes in relation to maintenance activities are included in the Operational Budget and those services associated with construction activities are funded from the approved Capital Works Program.

Based on historical service demand and the expiring contract rates, the annual cost of providing these products within the defined scope of works was estimated at approximately $75,000 pa. However, tendered pricing indicates that the best current market cost for these services is closer to $64,000 per annum. This represents a saving that will benefit relevant project and operational budgets.

RECOMMENDATION:

That the Chief Executive Officer, in accordance with Delegation 1.1.13 Tenders for Goods and Services – Accepting, Clarifying and Rejecting Tenders of the Delegated Authority Register for the awarding of tenders, ACCEPTS the tender submitted by TC Precast Pty Ltd trading as Hydra Storm for Tender 25126, for the Supply and Delivery of HDPE Stormwater Pipes for a Period of Twelve (12) Months with four (4) 12 month, or part thereof, extension options, as per the schedule of rates in the tender submission, subject to appropriate funding availability, for each of the financial years within the 12 month contract term.